PUBLIC LIBRARY OF US DIPLOMACY

Specified Search (//search.wikileaks.org/plusd/) View Map (/plusd/map) Make Timegraph (/plusd/graph) View Tags (/plusd/tags/) Image Library (/plusd/imagelibrary/)

GENERAL TELEPHONE AND ELECTRONICS

Date:	1976 May 8, 21:54 (Saturday)	Canonical ID:	1976STATE112790_b
Original Classification:	LIMITED OFFICIAL USE	Current Classification:	UNCLASSIFIED
Handling Restrictions	-- N/A or Blank --	Character Count:	1695
Executive Order:	-- N/A or Blank --	Locator:	TEXT ON MICROFILM,TEXT ONLINE
TAGS:	BEXP - Business Services--Trade Expansion and Promotion (/plusd/?q=&qftags=BEXP#result) | CI - Chile (/plusd/?q=&qftags=CI#result) | GEN TELEPHONE & ELECTRONICS (/plusd/?q=&qftags=GEN+TELEPHONE+%26+ELECTRONICS#result) | TSPA - Technology and Science--Space Activities (/plusd/?q=&qftags=TSPA#result) | US - United States (/plusd/?q=&qftags=US#result)	Concepts:	CONSTRUCTION (/plusd/?q=&qfconcept=CONSTRUCTION#result) | PROPOSALS (BID) (/plusd/?q=&qfconcept=PROPOSALS+%28BID%29#result) | SATELLITES (/plusd/?q=&qfconcept=SATELLITES#result) | TRACKING STATIONS (/plusd/?q=&qfconcept=TRACKING+STATIONS#result)
Enclosure:	-- N/A or Blank --	Type:	TE - Telegram (cable)
Office Origin:	ORIGIN ARA - Bureau of Inter-American Affairs	Archive Status:	Electronic Telegrams
Office Action:	-- N/A or Blank --		
From:	Department of State (/plusd/?q=&qforigin=Department+of+State#result)	Markings:	Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006
To:	Chile Santiago (/plusd/?q=&qfdestination=Chile%23%23Santiago#result)		

LIMITED OFFICIAL USE

PAGE 01 STATE 112790

62
ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 OES-06 TRSE-00 CIAE-00

INR-07 NSAE-00 AID-05 /036 R

DRAFTED BY ARA-LA/BC:WLOWENTHAL:BF
APPROVED BY ARA-LA/BC:WLOWENTHAL
AMB. POPPER (DRAFT)
---------- 032575
R 082154Z MAY 76
FM SECSTATE WASHDC
TO AMEMBASSY SANTIAGO

LIMITED OFFICIAL USE STATE 112790

E.O. 11652: N/A

TAGS:

SUBJECT: GENERAL TELEPHONE AND ELECTRONICS

1. ON THEIR REQUEST AMBASSADOR POPPER SAW MESSRS. W. STRATTON ANDERSON, JR., AND HERBERT C. EDGAR, JR., VICE-PRESIDENTS OF G.T.E. TO LEARN ABOUT ACTIVITIES AND PROBLEMS THE CORPORATION IS EXPERIENCING IN CHILE.

2. EDGAR EXPLAINED THAT G.T.E. HAD PROVIDED AND INSTALLED THE SATELLITE STATION AT LONGOVILLA IN 1967. THE GOC WAS PRESENTLY PREPARING TO ENLARGE THE COVERAGE BY PLACING A SECOND STATION AT PUNTA ARENAS, TO BE FINANCED BY AN IDB LOAN. G.T.E. SUBMITTED BIDS WITH TECHNICAL ASSISTANCE FROM COMSATT. THE COST OF THE PROJECT IS IN THE NEIGHBOR-HOOD OF $4.5 MILLION. AFTER REVIEWING AND REVISING OF BIDS G.T.E. REMAINS $92,000 ABOVE MITSUBISHI. G.T.E. OFFICERS SAY THE GOC WOULD PREFER REMAINING WITH THEM FOR CONTINUITY BUT WOULD HAVE DIFFICULTY IN NOT ACCEPTING LOWEST BID. THEY BELIEVE THEIR PROPOSALS ARE MORE FLEXIBLE AND MORE APPROPRI-ATE FOR FUTURE EXPANSION. THEY DID NOT REQUEST SPECIFIC
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

ASSISTANCE.

3. WE WERE INFORMED THAT THE BOARD OF ENTEL IS SCHEDULED TO MEET ON THIS MATTER ON MAY 18. AMBASSADOR SAID WE WOULD BE

GLAD TO INQUIRE INTO STATUS OF PROJECT. A REPORT ON THE SUBJECT WOULD BE APPRECIATED. KISSINGER

LIMITED OFFICIAL USE

NNN

References to this document in other cables **References in this document to other cables**

1974CAIRO03799 (/plusd/cables/1974CAIRO03799.html)

If the reference is ambiguous all possibilities are listed.